JOSUÉ MARTINS, CISSP, CCSP

CHIEF INFORMATION SECURITY OFFICER (CISO) | SECURITY TRANSFORMATION EXECUTIVE

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Dear Members of the Executive Search Committee,

With over 15 years of international cybersecurity leadership across Europe, Africa, and the Middle East, I am writing to express my strong interest in senior executive cybersecurity roles, including Chief Information Security Officer (CISO) and Security Transformation Executive. Holding CISSP and CCSP certifications, alongside my current leadership at Accenture GmbH, I have consistently bridged board-level risk governance with complex technical execution across telecommunications, cloud platforms, and critical national infrastructure.

Throughout my tenure directing multi-disciplinary engineering teams and multi-million Euro program portfolios, I have focused on establishing resilient security postures that withstand strict regulatory scrutiny while directly supporting growth:

- **Regulatory Risk & Compliance Leadership:** Engineered and aligned global client security operations with strict European and international standards, including EU NIS2, EU AI Act, BSI IT-Grundschutz, and 3GPP security architectures, successfully eliminating regulatory exposure.
- **AI SOC Modernization & Cost Optimization:** Architected next-generation, AI-driven SOC platforms (Splunk, Fortinet, Sentinel), driving a 20–50% reduction in client cybersecurity incidents, a 20% boost in workflow efficiency, and a 30% reduction in operational security costs.
- **Critical Infrastructure & Zero Trust Resilience:** Led high-security OT/ICS and Private 4G/5G security architectures for nuclear power generation (Canada) and oil & gas enterprises (UAE), securing vital operational technology assets.
- **Commercial Growth & C-Suite Advisory:** Architected high-margin security portfolios and executive advisory frameworks that generated multi-million Euro revenue streams and recurring project extensions exceeding €500,000.

As organizations navigate emerging threats, quantum-readiness, and complex regulatory landscapes, I offer the strategic vision, executive composure, and deep technical domain knowledge required to protect assets, enable digital transformation, and foster a strong risk-aware culture.

I welcome the opportunity to discuss how my security transformation background and leadership vision align with your strategic priorities. Thank you for your time and consideration.

Sincerely,

Josué Sebastião Martins, CISSP, CCSP
Security Transformation Manager & Executive Security Leader