JOSUÉ MARTINS, CISSP, CCSP

CHIEF INFORMATION SECURITY OFFICER (CISO) | SECURITY TRANSFORMATION EXECUTIVE

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Dear Members of the Executive Search Committee,

With over 15 years of international cybersecurity leadership across Europe, Africa, and the Middle East, I am writing to express my strong interest in senior executive cybersecurity roles, including Chief Information Security Officer (CISO) and Security Transformation Executive. Holding CISSP and CCSP certifications, alongside my current leadership at Accenture GmbH, I have consistently bridged board-level risk governance with complex technical execution across telecommunications, cloud platforms, and critical national infrastructure.

Throughout my tenure directing multi-disciplinary engineering teams and multi-million Euro program portfolios, I have focused on establishing resilient security postures that withstand strict regulatory scrutiny while directly supporting growth:

- **Regulatory Risk & Compliance Leadership:** Engineered and aligned global client security operations with strict European and international standards, including EU NIS2, EU AI Act, BSI IT-Grundschutz, and 3GPP security architectures, successfully eliminating regulatory exposure.
- **AI SOC Modernization & Cost Optimization:** Architected next-generation, AI-driven SOC platforms (Splunk, Fortinet, Sentinel), driving a 20–50% reduction in client cybersecurity incidents, a 20% boost in workflow efficiency, and a 30% reduction in operational security costs.
- **Critical Infrastructure & Zero Trust Resilience:** Led high-security OT/ICS and Private 4G/5G security architectures for nuclear power generation (Canada) and oil & gas enterprises (UAE), securing vital operational technology assets.
- **Commercial Growth & C-Suite Advisory:** Architected high-margin security portfolios and executive advisory frameworks that generated multi-million Euro revenue streams and recurring project extensions exceeding €500,000.

As organizations navigate emerging threats, quantum-readiness, and complex regulatory landscapes, I offer the strategic vision, executive composure, and deep technical domain knowledge required to protect assets, enable digital transformation, and foster a strong risk-aware culture.

I welcome the opportunity to discuss how my security transformation background and leadership vision align with your strategic priorities. Thank you for your time and consideration.

Sincerely,

Josué Sebastião Martins, CISSP, CCSP
Security Transformation Manager & Executive Security Leader

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EXECUTIVE PROFILE

Executive Security Leader & Security Transformation Manager (CISSP, CCSP) with 15+ years driving enterprise-wide cybersecurity strategy, AI governance, and OT/Critical Infrastructure resilience across Europe and EMEA. Proven track record leading multi-disciplinary engineering teams (10+ SMEs), aligning global operations with EU NIS2, EU AI Act, and BSI IT-Grundschutz frameworks, and delivering high-margin security programs. Highly adept at bridging executive board vision with deep technical execution in telecommunications, cloud architectures, and defense-in-depth environments.

CORE COMPETENCIES & STRATEGIC GOVERNANCE

• **Executive Leadership & Strategy:** Enterprise Risk Governance, Board-Level Advisory, Security Program Strategy, Budgeting & Cost Optimization, Vendor/Third-Party Risk Management (TPRM), Business Continuity, Cybersecurity Investment Planning.

• **Regulatory & Compliance Frameworks:** EU NIS2 Directive, EU AI Act, BSI IT-Grundschutz, ISO/IEC 27001, NIST CSF, ENISA, GSMA NESAS, 3GPP Security Specifications.

• **Emerging Tech & AI Governance:** MLSecOps, LLM/Generative AI Security Architectures, Post-Quantum Cryptography (PQC), Non-Terrestrial Networks (NTN).

• **Cloud, OT & Infrastructure Resilience:** 5G/6G Core & RAN Security, OT/ICS Risk Assessments, Hybrid Cloud (Kubernetes, VNFs/CNFs), Zero Trust Architecture, PKI Lifecycle Management.

PROFESSIONAL EXPERIENCE

Security Transformation Manager | Network & Cloud Security — Accenture GmbH, Kronberg, Germany

08/2020 – Present

- **Strategic Program & Enterprise Governance:** Direct cross-functional engineering and consulting teams executing enterprise cybersecurity transformations across IT, Operational Technology (OT), AI, and public/private mobile networks (2G–6G). Oversee multi-million Euro program engagements across Europe, the US, and the Middle East.
- **Regulatory Risk & Compliance Enablement:** Align global client operations with international frameworks—including EU NIS2, EU AI Act, NIST, ENISA, GSMA NESAS, and 3GPP specifications—mitigating regulatory liability and enabling seamless compliance for critical national infrastructure, significantly reducing regulatory fine exposures.
- **Revenue Enablement & Go-To-Market Growth:** Architect complex RFP/RFI security solutions, establish high-margin cybersecurity service portfolios, and drive executive-level client advisory, directly accelerating revenue growth and securing multiple project extensions exceeding €500,000.
- **Cloud & Critical Infrastructure Resilience:** Engineer virtualized hybrid-cloud and telecom architectures (CNFs/VNFs, Kubernetes, OpenShift) while implementing Zero Trust access frameworks, Post-Quantum Cryptography readiness, and robust PKI lifecycle management.
- **SOC Modernization & AI Integration:** Lead qualitative threat modeling and next-generation AI-driven SOC development (Splunk, Fortinet, Sentinel), driving a 20–50% reduction in client cybersecurity incidents, a 20% increase in workflow productivity, and a 30% reduction in operational security costs.

Mobile & Telecom Security Lead Specialist — UNITEL, Luanda, Angola

10/2016 – 08/2020

- **Enterprise Risk & Core Network Defense:** Led mobile application, device, and packet core network security operations for national telecommunications operator. Administered IP and signaling firewalls (SS7, Diameter, GTP-C).
- **Penetration Testing & Security Assessments:** Managed web/mobile application security standards, penetration testing engagements, and attack scenario simulations across 2G–5G core network architectures.
- **Telecom Fraud & Threat Mitigation:** Collaborated with telecom fraud prevention teams across voice, data, and value-added services (VAS) to eliminate vulnerabilities and revenue leakage.

Prior Leadership & Technical Roles:
• **Senior Mobile Security Field Test Engineer — Samsung Electronics, South Africa (2013 – 2016):** Conducted embedded system and IoT security assessments across Galaxy smart devices, wearables, and enterprise router hardware.
• **Red Hat Linux System Engineer (VAS) — Tecnotree, South Africa (2012 – 2013):** Managed enterprise RHEL Linux infrastructure, automation scripting, security patch compliance, and user access control.

STRATEGIC PROGRAM & TRANSFORMATION HIGHLIGHTS

Sector / Client	Program Scope & Leadership Outcome	Executive Role
Nuclear Energy (Canada)	Designed zero-trust security architecture for a Private 4G critical infrastructure network operating in high-security nuclear environments.	**Principal Security Architect**
Oil & Gas Enterprise (UAE)	Led end-to-end OT risk assessments, Private 5G E2E security architecture, and multi-vendor AI SOC integration (Splunk, Fortinet, Sentinel).	**Security Engineering Manager**
Mobile Operators (Central Europe)	Directed 5G Standalone architecture reviews, SEPP/NEF roaming protection, PKI integrations, and signaling firewall deployments across European networks.	**Security Architect Manager**
AI SOC Innovation (Global)	Architected next-generation Cloud AI SOC platforms (Google Cloud, Splunk, FortiSOAR) automating threat detection and response workflows.	**Principal AI Security Architect & Manager**

EDUCATION, CERTIFICATIONS & LANGUAGES

Education:

• Master of Business Administration (MBA) — Arden University, United Kingdom (In progress)
• B.Sc. Honors in Computer Science — University of the Western Cape, South Africa (Thesis: Mobile Packet Monitor)
• B.Sc. in Computer Science — University of the Western Cape, South Africa

Executive Certifications: ISC2 CISSP, ISC2 CCSP, Certified Professional Trainer (CENFFOR), Palo Alto ML SecOps Foundations, Securiti AI Security & Governance, Cisco CCNP Security & CCNA Cyber Ops, CompTIA Sec AI+ & Linux+, LPI-2 Certified Linux Engineer.

Languages & Research: English (Native), Portuguese (Native), German (B1 — Professional Development), Spanish (A1). | Discovery: 5G Standalone Roaming Vulnerability Discovery (CVD-2025-0104).